

DISCLOSURE STATEMENT

John Stanley Barber

Company/Trading Name:	WealthDesign Limited
Trading As:	WealthDesign Limited
Address:	7 Grey Street P O Box 814, Palmerston North
Telephone:	06 355-5844
Facsimile:	06 355-5845
E-mail:	john@wealthdesign.co.nz

This document is current as at 2 May 2008 and supersedes any disclosure statement you may have received from John Barber.

Introduction

This document complies with the disclosure requirements under the Securities Markets Act 1988 and sets out the disclosure required to be made in relation to your financial adviser.

The following are details, which are deemed to be relevant about John Barber's role as an investment adviser and about WealthDesign Limited.

Details of the firm

WealthDesign Limited was founded in 2001. John Barber is the founder and managing director of the company. Shareholders in the company are John Barber and the trustees of the J S and K L Barber Family Trust. John acts as an employee of the company. The company is registered as a private company on the Wellington register of the New Zealand Companies Office.

WealthDesign Taranaki Limited is a subsidiary company of WealthDesign Limited. The shareholders and management team are the same as those of WealthDesign Limited.

Qualifications and experience

John Barber of WealthDesign Limited has been providing investment advice in various forms since 1985. He became a full time investment adviser in 1987 when he set up on his own account as a financial planner.

John Barber has the following relevant qualifications:

- Diploma in Agriculture 1979
- Diploma in Farm Management 1980
- Diploma in Business Studies (Personal Financial Planning) 1997
- Certified Financial Planner 2004

John Barber attended and passed the FPG Introduction to Financial Planning Course in 1994 (with Honours). He earned Certified Financial Planner status in 2004 and has kept his qualifications up to date by:

- a. Attending the mandatory number of certified training hours as per the Institute of continuing professional development guidelines
- b. Attending the annual industry conferences
- c. Regularly travelling overseas and attending other financial planning conferences
- d. Reading widely
- e. Purchasing comprehensive investment research from a number of sources.

Professional memberships

John Barber is a member of the Institute of Financial Advisers (the Institute) and complies with the Institute's Code of Ethics and Practice Standards in all facets of his practice. John Barber holds an annual certificate to practice issued by the Institute. John Barber is also a member of the Society of Independent Financial Advisers (SIFA).

Professional indemnity insurance cover

In accordance with industry standards, and for your protection, WealthDesign Limited is covered under a professional indemnity insurance policy to the level required by the Institute. This policy includes the following covers: professional indemnity, public liability, employers liability and statutory liability. This policy applies when John Barber acts in his professional capacity as a financial adviser. As with all insurances, these covers have limitations and are subject to certain exclusion, terms and conditions.

Dispute resolution facilities

Any potential complaints are best directed to John Barber at WealthDesign Limited in the first instance. If a satisfactory resolution cannot be found, the Institute has a complaints resolution procedure for your protection. They can be contacted on (04) 499-8062 at any time during normal business hours (8:30am to 5:00pm) or, P O Box 5513, Level 9, Willbank House, 57 Willis Street, Wellington.

Products on which advice is given

WealthDesign Limited gives advice in relation to the following types of products:

Risk Products

Life cover
Accidental death cover
Disability income protection
Waiver of premium
Living insurance
Business overheads cover
Mortgage protection insurance
Key person protection insurance
Medical Insurance

Savings and Investment Products

Fixed Interest, Debentures and Capital Notes
Superannuation
Combined risk and savings
Tax paid investment bonds
Term deposit bonds
Bank accounts
Cash management funds
Unit trusts
Group investment funds
Property purchasing
Syndicated property
Venture capital opportunities
Investment into private companies
Mortgages
Direct equities and fixed interest securities
Unlisted public companies
Promissory notes
Annuities
Bonus Bonds
Geared Investments
Commodities
Forestry
KiwiSaver

Mortgage Broking
Residential Mortgages
Commercial Mortgages

Product providers

WealthDesign Limited may place investments with almost any investment provider. When it comes to risk management products, superannuation funds and insurance bonds, you need to have a detailed agency agreement in order to place business. WealthDesign Limited has agency agreements for the sale of these products with the following suppliers:

- Tower Health & Life Limited
- Asteron Life Limited
- Sovereign Assurance Limited
- AIA New Zealand
- Fidelity Life Assurance Company Limited
- AXA New Zealand
- ING Life Limited

WealthDesign Limited has a Licence Agreement for the sale of mortgages with the following suppliers:

- ANZ National Bank Limited
- ASB Bank Limited
- Better Mortgage Management Pty Limited
- Bluestone Mortgages New Zealand Limited
- Freedom Mortgages Limited
- GE Money New Zealand
- General Finance Limited
- Liberty Financial New Zealand
- Mortgage Distribution Fund
- NZ Mortgage Income Trust
- The National Bank of New Zealand
- Nationwide Home Loans
- Pacific Home Loans Limited
- Pioneer Mortgage Services Pty Limited
- PSIS Limited
- Sentinel
- Southland Building Society Banking
- Sovereign Home Loans
- Tasman Mortgages Limited
- United Home Loans New Zealand Limited
- Westpac New Zealand Limited

Other investment products will have the normal supplier intermediary relationship that does not entail a detailed agency agreement to be signed. Appendix A to this document lists those companies.

Procedures for handling investment money or investment property

The following system and procedure is used for receiving client funds:

- All investment monies received from clients will be delivered to the appropriate product issuer for processing as soon as practicable after being received from the client. All property will be dealt with in a confidential and secure manner.
- All money that is to be invested will be via cheque and the cheque is to be written out directly to the product provider or their nominee and crossed "not transferable account payee only". WealthDesign Limited will provide a receipt for this cheque in the form of photocopying your completed cheque and signed application form and retaining this copy in your personal file.
- An auditor is not employed as WealthDesign Limited is not holding or does it operate a Trust Account.
- Neither WealthDesign Limited nor John Barber in any circumstances use clients' money or property for the benefit of any other person or ourselves. This applies to monies that are to be invested.

The records which WealthDesign Limited keep that relate to the investment of money are:

- A photocopy of the completed cheque and application form, which is kept in the client's personal file.
- The details of the investment are entered on to the company's portfolio reporting system immediately after an investment is made.
- We manually update the client's personal file with details of the investment.
- During normal working hours, all clients have access to their personal file should they wish to check the accuracy of the information contained therein.

For investments made via the OneAnswer account management service the following money handling and record keeping procedures apply:

Money Handling:

- All investments will be made via the Client's Cash Transaction Account.
- Funds can be deposited into the Client's Cash Transaction Account via cheque or direct bank transfer. Cheques are to be written out directly to 'OneAnswer Nominees Limited' and crossed not transferable, account payee only. Direct bank transfers can be deposited at any branch of the National Bank of New Zealand Limited.
- The Client may provide a discretionary authority to their financial planner to place investments on their behalf. However, changes to the Client's nominated account, changes to the Client's address and payments from the Cash Transaction Account to third parties can only be made by the Client by way of written instruction directly to OneAnswer.
- The adviser, custodial and administration fees will be automatically deducted from the Client's Cash Transaction Account, based at the rates agreed by the Client and outlined in the OneAnswer application form.
- A summary of all transactions within the Cash Transaction Account will be provided to the Client directly by OneAnswer on an annual basis.

Record Keeping:

- OneAnswer will maintain a full set of accounting records showing the ownership, receipt, disbursement and other movements of the Client's investments. The Client may request details of their transactions at any time.
- Details of the Client's investments are entered onto the Company's portfolio reporting system, either on-line or immediately after an investment is made.
- WealthDesign Limited manually updates the Client's personal file with the details of all investments.

Remuneration received by WealthDesign Limited

The relationship is between the client and WealthDesign Limited. John Barber is an employee and the Managing Director of WealthDesign Limited.

Any remuneration received by WealthDesign Limited is used to pay the costs incurred in providing advice eg: office, staff and marketing costs along with his personal remuneration.

WealthDesign Limited provides the initial consultation free of charge but the preparation of the financial plan (if agreed) will be charged as below. The cost relating to implementation of the advice and the ongoing reporting on that plan is dependant upon individual circumstances and will be identified in the plan.

Plan Fee

We have a plan preparation fee. This plan fee covers the preparation, research and creation of the plan. The plan fee is payable to WealthDesign Limited upon receipt of invoice. The plan structure is as follows:

Cash Management Report	\$250.00 incl. GST
Insurance Report	\$250.00 incl. GST
Investment Report	Up to \$650.00 incl. GST
Full Financial Plan	Up to \$1,000.00 incl. GST

Implementation Costs

WealthDesign Limited is eligible to receive commission, bonuses and non-monetary payments from product providers in relation to the sale of products. Details on these payments are provided in Appendix A, B and C. Please note that discounts will often be provided on the commission received, particularly if the sum being invested is substantial. The discount reflects the sum of money being invested and the fact that this sum obviously brings economies of scale in our time, effort and procedures.

Membership Fee

WealthDesign Limited charges an annual membership fee, billed on a monthly or annual basis for the ongoing management of your investment portfolio. This fee provides the following benefits:

- As much access to John Barber as the client requires over a 12 month period
- Discounted entry fees
- Ongoing tracking and management of your investment portfolio
- Regular reviews
- Regular newsletters
- Free attendance at our client seminars
- Free attendance at any public seminars we are conducting
- Free copies of specialist reports that we produce
- No charge for mileage, travel time or disbursements
- Use of the WealthDesign library.

This fee is based on the client's funds under management.

Our membership is based on the following table:

Amount (in NZD)	Fees Applicable (incl. GST)
0 – \$50,000	\$480.00 per annum
+\$51,000 – \$250,000	0.50% per annum
+\$251,000 – \$600,000	0.35% per annum
+\$601,000 and above	Capped at \$2,700 per annum

If clients prefer, we can also work on an hourly basis for you. Our charge out rate is \$200.00 incl. GST per hour.

Remuneration for Wrap services - OneAnswer

The following fees will apply for investments made via the OneAnswer account management service:

Fee Type	Maximum Fee Payable	When Paid
Adviser monitoring fee	1% + GST (p.a.)	Monthly
Implementation fee	1%	On Implementation of Investment

Please note that clients in OneAnswer are also subject to costs incurred in the preparation of any investment and insurance plans.

Fee Rebates

All trails paid by the product provider for the funds invested by the Client will be credited to the Client's Cash Transaction Account. The timing of these payments will vary, depending on the product provider selected.

A stepped volume rebate on the OneAnswer administration and custodial fee of between 0.025% and 0.10% is payable to WealthDesign Limited. This rebate is calculated on the volume of business WealthDesign Limited places in ING products held in custody through OneAnswer. The percentage applicable depends on the total volume of business in OneAnswer.

Relationship with ING (NZ) Limited

WealthDesign Limited has entered into a Licence Agreement with ING (NZ) Limited which enables it to distribute the master trust Private Portfolio Service and other ING managed or administered funds. WealthDesign Limited is not a representative or agent of ING (NZ) Limited. WealthDesign Limited is independently owned and operated.

The Licence Agreement requires that 55% (by value) of managed fund business needs to be placed in the Private Portfolio Service (PPS) or ING managed or administered funds. However there is no requirement for WealthDesign Limited to have to place a percentage of each individual client's fund in the PPS or other ING managed or administered funds. WealthDesign Limited has the freedom to create a portfolio and select funds/investments for each individual client.

Relationships with Medical Assurance Society and NZ Law

WealthDesign Limited has an agreement to provide investment advisory services to members of Medical Assurance Society (MAS) and NZ Law. If investments are placed, MAS/NZ Law will be paid a referral fee.

Relationship with Wanganui Insurance Brokers

WealthDesign Limited has an agreement with Wanganui Insurance Brokers Limited to provide general insurance services. For any general insurance arranged through Wanganui Insurance Brokers Limited, WealthDesign Limited receives a portion of the commission paid by the underwriting insurance company.

Relationship with Kiwi Mortgage Market

WealthDesign Limited has an agreement with Kiwi Mortgage Market to provide mortgage broking services. For any mortgages arranged through Kiwi Mortgage Market, WealthDesign Limited receives a portion of the commission paid by the lender. Details of commissions received by Kiwi Mortgage Market are shown in Appendix C.

Contact details

My business address, telephone and fax numbers are as set out on page one.

No criminal convictions

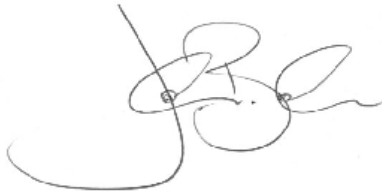
1. In accordance with the Securities Markets Act 1988, I hereby certify that in the preceding five years, neither I nor any principal officer of WealthDesign Limited have been:
 - a. Convicted of an offence under the Securities Act 1978, the Securities Markets Act 1988 or the Investment Advisers (Disclosure) Act 1996, or of a crime involving dishonesty (as defined in Section 2(1) of the Crimes Act 1961)
 - b. A director or principal officer of a company that committed an offence under any of the Acts listed above or an offence involving dishonesty as defined above
 - c. Adjudicated bankrupt
 - d. Prohibited by law from taking part in the management of a company or a business
 - e. The subject of an adverse finding by a court in any proceeding taken against me in my capacity as an investment adviser, or
 - f. Expelled from or have been prohibited from being a member of a professional body.
2. I also clarify that WealthDesign Limited has not been placed in statutory management or receivership in the preceding five years.

Interests

The Securities Markets Act 1988 requires advisers to disclose any direct or indirect pecuniary interest that they may have in giving of investment advice. Neither John Barber nor any other principal officers of WealthDesign Limited have any direct or indirect interest in any companies that may have a conflict of interest.

Declaration

We declare that this document when completed and signed, complies with all the requirements of the Securities Markets Act 1988 and incorporates the minimum standards of disclosure, in terms of the Code of Ethics and Practice Standards required by the Institute.



John Barber
Certified Financial Planner^{CM}
Grad. Dip. Bus. Stud; Dip. F. Mgt; Dip. Ag.
Managing Director

Appendices:

- A. Investment Product Commissions
- B. Risk Product Commissions
- C. Mortgage Commissions

Client Acknowledgment

I, acknowledge receipt of this Disclosure statement for John Barber and WealthDesign Limited

Signed:

Date:

APPENDIX A to the disclosure statement for John Barber

INVESTMENT PRODUCT COMMISSIONS
WealthDesign Limited

The information provided in the appendix is current as at 3 March 2008.

John Barber via WealthDesign Limited is eligible to receive commissions on the following products according to the schedule below. In all cases, the maximum initial commission rate will be 1%* of the amount of funds invested. Specific commission rates will be disclosed in writing to the client in relation to specific investments prior to investments being placed.

Product Provider	Product	Max. Initial Commission as a %	Ongoing % of total investment p.a.
Listed direct shares and fixed interest			
First NZ Capital Securities OneAnswer		0.65% per trade 0.65% per trade	Nil Nil
Managed Funds			
Assure Funds Management	AXA FLP – Dynamic Growth Fund AXA PMF – International Equity Trust	5.00 5.00	0.25 0.25
Australian Unity Funds Management	Australian Unity Property Syndicate No.3	Nil	0.28
AXA NZ	AXA Mortgage Backed Bonds AXA Cash Management Fund AXA Personal Super International Fidelity AXA Goldline – Balanced Fund	2.00 Nil 5.00 5.00	0.25 0.25 0.25 0.25
BT Funds Management (Aus)	BT American Share Fund BT Australian Share Fund BT European Share Fund Other BT Funds Management Funds	3.00 3.00 3.00 3.00	0.35 0.35 0.35 0.35
Equitable Group	Equitable Tasman Mortgage Fund Equitable First Mortgage Bonds	2.00 2.00	0.50 0.50
Fisher Funds Management	Fisher Funds NZ Growth Fund Fisher Funds Australian Growth Fund	5.00 5.00	Nil Nil
Fruition Asset Management	Fruition Pacific Fund	3.00	0.75
Fund Managers Auckland Ltd	Auckland Mortgage Trust	Nil	0.50
Fund Managers Canterbury Ltd	Canterbury Mortgage Trust	Nil	0.50
Goldman Sachs JBWere	JBWere Emerging Leaders Fund JBWere Europe Fund JBWere Global Health & Biotech JBWere Leaders Fund	2.50 2.50 2.50 2.50	0.50 0.50 0.50 0.50
Hunter Hall Investment Management Ltd	Hunter Hall Value Growth Trust	5.00	Nil
ING (NZ) Ltd	ING Diversified Yield Fund ING Equity Selection Fund ING Regular Income Fund ING 90 day Credit Opportunities Fund ING 90 day Enhanced Yield Fund Other ING unit trusts and superannuation funds	5.00 5.00 5.00 5.00 5.00 5.00	0.50 0.35 0.50 0.50 0.40 0.25
LM Investments	LM Currency Protected Australian Income Fund LM First Mortgage Income Fund	0.00 0.00	1.0 1.0
Macquarie Investment Services (NZ) Ltd	Macquarie Gilt Edge Access Account Macquarie Cash Management Trust Account	Nil Nil	0.30 0.30
Mint Asset Management	Mint Australia NZ Active Equity Trust	5.00	0.50

NZ Funds Management	GIS Super Yield Fund	5.00	0.50
	GIS High Yield Cash Fund	5.00	0.50
	GIS Capital Income Trust Fund	5.00	0.50
	Other NZ Funds Management funds	5.00	0.50
Perpetual Investment Management Limited	Perpetual WFI Perpetuals Industrial Share Fund	3.50	Nil
Platinum Asset Management	Platinum International Fund	5.00	Nil
PM Capital Ltd	PM Capital Enhanced Yield Fund	1.00	Nil
Private Portfolio Service (PPS)	PPS Mortgage Fund	5.00	0.50
	All other PPS unit trusts and superannuation funds	5.00	1.00
Tower Managed Funds	Tower GAM Multi Trading Fund	5.50	0.25
	All other Tower Managed Fund Funds	5.50	0.25
Tyndall	Asteron Corporate Bond Trust	5.00	0.25
Speciality products			
LionTamer	Various closed ends funds	5.00	Nil
Man Investments Ltd	OM-IP Funds	4.00	0.50
Fixed interest debentures**			
Equitable Group	Secured Debentures – 6 months	0.25	Nil
	Secured Debentures – 12 months	0.50	Nil
MARAC Finance Ltd	Secured Debentures – 6 months	0.25	Nil
	Secured Debentures – 12 months	0.50	Nil
South Canterbury Finance Ltd	Secured Debentures – 6 months	0.25	Nil
	Secured Debentures – 12 months	0.50	Nil
Strategic Finance Ltd	Secured Debentures – 6 month	0.50	Nil
	Secured Debentures – 12 months	0.50	Nil
UDC Finance Ltd	Secured Debentures – 6 months	0.125	Nil
	Secured Debentures – 12 months	0.25	Nil
KiwiSaver			
AXA NZ	AXA KiwiSaver	Nil	0.20
ASB Bank	ASB The First Choice KiwiSaver	\$50.00	0.25
Asteron	Asteron KiwiSaver	\$50.00	0.30
Superannuation Investments Ltd (SIL)	SIL KiwiSaver	Nil	0.25
Tower	Tower Kiwiplan KiwiSaver	Nil	0.25

* LionTamer and OM-IP funds attract a sales fee of 2% and 4% respectively, which are paid directly to the adviser by these companies and are not deducted from the client's investment.

** Generally, fixed interest product providers pay up front commissions based on the duration of the investment. The figures above show the percentage payable for an investment for six months and 12 months.

Notes

1. Please note that these are the maximum commission payable and in many cases these may be discounted, especially if a client is investing substantial sums. It is also important to note that our 'membership' and OneAnswer clients are eligible for **discounted entry fees** (as mentioned on page 5 of this document).
2. From time to time, John Barber may receive certain non-monetary benefits from product providers. This could include gratuities such as a bottle of wine at Christmas time, a free calendar, pen or book, the occasional luncheon, drinks after a briefing session, invitations to sporting events, discounted attendance at training courses and conferences, etc.
3. Specific commission rates applicable will be advised in writing to the client at the time of providing written advice.
4. All of the above companies offer various incentive programmes from time to time based on production. The incentives could range from such things as petrol and grocery vouchers, 'Fly Buy' type rewards, to subsidised offshore conferences. As the specific nature of any incentive changes regularly, please contact us if you require further details of any current incentive programme.

APPENDIX B to the disclosure statement for John Barber

RISK PRODUCT COMMISSIONS **WealthDesign Limited**

The information provided in the appendix is current as at 3 March 2008.

Product	Product Provider	Max Initial Commission as a % of Annual Premium	Ongoing trails as a % of Annual Premium
Risk Products	Asteron	170	5.00
Including:	AXA NZ	150	5.00
Medical Insurance,	ING Life Ltd	150 or 30	5.00 or 30
Term Life, Income	Tower Health	140	7.00
Protection &	AIA	132	4.00
Trauma	Sovereign	144	4.00

Notes

1. Maximum initial brokerage amounts listed above includes the current production bonuses paid.
2. There are variable options with all the companies above, such as reducing initial brokerage and increasing on-going trails.
3. All current bonuses are subject to be revised by the insurance company at any time.
4. In addition to the above, AIA and Asteron may pay a loyalty commission in the event of the policy staying in force for a nominated period (3 or 4 years respectively), which will decrease the maximums above.
5. These commission rates are valid at time of printing. We have made the best endeavours to provide full disclosure, but these rates are subject to change at the discretion of the insurance company.
6. From time to time, John Barber may receive certain non-monetary benefits from product providers. This could include gratuities such as a bottle of wine at Christmas time, a free calendar, pen or book, the occasional luncheon, drinks after a briefing session, invitations to sporting events, discounted attendance at training courses and conferences, etc.
7. All of the above companies offer various incentive programmes from time to time based on production. The incentives could range from such things as petrol and grocery vouchers, 'Fly Buy' type rewards, to subsidised offshore conferences. As the specific nature of any incentive changes regularly, please contact us if you require further details of any current incentive programme.

APPENDIX C to the disclosure statement for John Barber

MORTGAGE COMMISSION
WealthDesign Limited

This information provided in this appendix is current as at 3 March 2008.

Product	Product Provider	Max Initial Brokerage as a % of loan	Max Ongoing trails as a % of loan
Mortgage Broking Services	ANZ National Bank Limited	0.65	n/a
	ASB Bank Limited	0.70	n/a
	Better Mortgage Management Pty Limited	0.80	0.30
	Bluestone Mortgages NZ Limited	1.10	0.50
	Freedom Mortgages	0.60	n/a
	GE Money NZ	1.75	0.40
	General Finance	0.65	n/a
	Liberty Financial Limited	1.50	1.00
	Mortgage Distribution Fund	0.75	n/a
	NZ Mortgage Income Trust	0.50	n/a
	The National Bank of NZ	0.60	n/a
	Nationwide Home Loans	0.90	n/a
	Pacific Home Loans Limited	0.66	0.15
	Pioneer Mortgage Services Pty Limited	0.60	0.25
	PSIS Limited	0.80	n/a
	Sentinel Limited	1.50	n/a
	Southland Building Society Banking	0.60	n/a
Sovereign Home Loans	0.55	0.20	
Tasman Mortgages Limited	0.70	0.15	
United Home Loans NZ Limited	0.60	0.15	
Westpac NZ Limited	0.65	n/a	

Notes

1. Maximum initial commission amounts listed above are paid to Kiwi Mortgage Market. WealthDesign Limited is eligible to receive a portion of these commissions.
2. All current commissions are subject to be revised by the Lender at any time, and are subject to combined volume criteria.
3. These commission rates are valid at time of printing. We have made the best endeavours to provide full disclosure, but these rates are subject to change at the discretion of the Lender.
4. From time to time, John Barber may receive certain non-monetary benefits from product providers. This could include gratuities such as a bottle of wine at Christmas time, a free calendar, pen or book, the occasional luncheon, drinks after a briefing session, invitations to sporting events, discounted attendance at training courses and conferences, etc.